



EXCELSIA  
COLLEGE  
— Sydney —



**Sarah Eyaa**

**Programme Director,  
Leadership and Management**

### **BIOGRAPHICAL DETAILS**

Sarah joined Excelsia College in 2019 as a lecturer in the School of Business. Prior to joining Excelsia, Sarah taught Business and Management courses in various institutions in Australia and Uganda. Through this experience, Sarah has developed competences in teaching, curriculum development and research. Sarah is passionate about sharing knowledge and supporting students through the learning process.

### **EDUCATION**

PhD (Management), *University of Newcastle, Australia*

Certificate in University Teaching and Assessment, *University of Newcastle, Australia*

Graduate Diploma in Purchasing and Supply, *Chartered Institute of Purchasing and Supply, United Kingdom*

Master of Business Administration, *Maastricht School of Management, Netherlands*

Bachelor of Commerce, *Makerere University, Uganda*

### **RESEARCH INTERESTS**

Supply chain management, Operations management, Logistics, General management, Public procurement

### **CURRENT PROJECTS**

I am currently supervising four (4) Masters students who are writing their thesis. The research project we are working on focusses on investigating employee behavior within organization.

### **AWARDS AND HONOURS**

Most Paper Award, Australia & New Zealand Academy of Management (ANZAM), 2015  
Research Grant (USD 10,000), Organization for Social Science Research in Eastern and Southern Africa, 2011

Second Best Paper Award, 4<sup>th</sup> International Public Procurement Conference, 2010

### **ASSOCIATIONS**

Qualified Member, Chartered Institute of Purchasing and Supply (UK)

### **SELECTED PUBLICATIONS;**

#### **JOURNAL PAPERS**

Ntayi, J.M., Ngoboka, P., Ndahiro, I., and Eyaa, S. (2013). Leadership ethical orientations, mindfulness and procurement contract performance in the COMESA central governments, *World Journal of Entrepreneurship, Management and Sustainable Development*, Vol. 9, No. 2/3, pp.87 – 110.

Ntayi, J.M., Eyaa, S. and Kalubanga, M. (2011), Ethical culture of SMEs and perceived contract enforcement in Ugandan buyer-supplier contractual arrangements, *Eastern Africa Social Science Research Review*, Vol. 27, No. 2, pp. 51 – 90.

Ntayi, J.M., Munene, J.C., Eyaa, S and Namugenyi, I. (2010), Vicarious learning, locus of control, development networks and sales force behavioral performance: A qualitative analysis of account relationship managers (ARMS) in Uganda's commercial banks, *Journal of Business and Behavioral Sciences*, Vol. 21, No. 1, pp. 140 – 152.

Ntayi, J.M., Munene, J.C. and Eyaa, S. (2010), salesforce behavioral performance of accounts relationship management (ARMS) in Uganda's commercial banks: A qualitative analysis, *Journal of Retail and Leisure Property*, Vol. 9, No. 1, pp. 5 – 23.

#### **CONFERENCE PAPERS**

Eyaa, S., Ramaswami, S. and Ryan, S. (December 2016). Opportunism in manufacturing supply chains in Uganda, 30<sup>th</sup> Australia and New Zealand Academy of Management Conference, Brisbane, Australia.